Financial Statements For the Years Ended December 31, 2017 and 2016 and Independent Auditors' Report

Dated July 13, 2018

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Independent Auditors' Report

Members of the Board of Directors Committee For A Constructive Tomorrow

We have audited the accompanying financial statements of Committee For A Constructive Tomorrow ("the Organization"), which comprise the statement of financial position as of December 31, 2017, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Committee For A Constructive Tomorrow as of December 31, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

The financial statements of Committee For A Constructive Tomorrow as of December 31, 2016, were audited by other accountants who have ceased operations and whose report dated June 29, 2017, expressed an unmodified opinion.

Jonsufa Durko CPA PLLC
Jennifer S. Burke CPA PLLC

Warrenton, Virginia

July 13, 2018

Statements of Financial Position As of December 31, 2017 and 2016

	<u>2017</u>	<u>2016</u>
ASSETS		
Current Assets		
Cash	\$ 941,557	\$ 980,757
Accounts Receivable	899	43,097
Prepaid Expenses	10,252	12,404
Total Current Assets	952,708	1,036,258
Furniture and Equipment		
Furniture and Equipment	16,892	41,109
Accumulated Depreciation	(10,801)	(38,420)
Total Furniture and Equipment	6,091	2,689
Total Assets	\$ 958,799	\$1,038,947
LIABILITIES & NET ASSETS		
Liabilities		
Current Liabilities		
Accounts Payable	\$ 22,143	\$ 19,884
Payroll Liabilities	7,781	8,420
Total Current Liabilities	29,924	28,304
Total Liabilities	29,924	28,304
Net Assets		
Unrestricted Net Assets	843,393	1,010,643
Temporarily Restricted Net Assets	85,482	
Total Net Assets	928,875	1,010,643
Total Liabilities and Net Assets	\$ 958,799	\$1,038,947

Statement of Activities For the Year Ended December 31, 2017

Revenue	<u>Unrestricted</u>	Temporarily Restricted	<u>Total</u>	
	\$ 1,501,384	\$ 85,482	\$ 1,586,866	
Contributions	25,257	ψ 05, 4 02	25,257	
Advertising Income	5,092	_	5,092	
List Rental Income	1,019	_	1,019	
Realized Gains / (Losses)	669	_	669	
Book Sales		-	92	
Miscellaneous Income	92	-		
Loss on Disposal of Assets	(26)		(26)	
Total Revenue	1,533,487	85,482	1,618,969	
Expenses				
Program	1,053,741	-	1,053,741	
Administrative	157,545	-	157,545	
Fundraising	489,451		489,451	
Total Expenses	1,700,737	-	1,700,737	
Change in Net Assets	(167,250)	85,482	(81,768)	
Net Assets, Beginning of Year	1,010,643		1,010,643	
Net Assets, End of Year	\$ 843,393	\$ 85,482	\$ 928,875	

Statement of Activities For the Year Ended December 31, 2016

Revenue	Unrestricted	Temporarily Restricted	<u>Total</u>
Contributions	\$ 1,636,697	\$ -	\$ 1,636,697
Program Revenue from Collaborative Arrangement	35,000	-	35,000
Advertising Income	25,812	-	25,812
List Rental Income	15,737	-	15,737
Speaking Fees	4,000	-	4,000
Book Sales	2,195	-	2,195
Miscellaneous Income	263	-	263
Unrealized Gains / (Losses)	(43)	-	(43)
Realized Gains / (Losses)	(586)		(586)
Total Revenue	1,719,075	•	1,719,075
Expenses			
Program	1,181,314	-	1,181,314
Administrative	144,267	-	144,267
Fundraising	429,177	-	429,177
Total Expenses	1,754,758	-	1,754,758
Change in Net Assets	(35,683)	-	(35,683)
Unrestricted Net Assets, Beginning of Year	1,046,326	-	1,046,326
Unrestricted Net Assets, End of Year	\$ 1,010,643	\$ -	\$ 1,010,643

Statements of Cash Flows For the Years Ended December 31, 2017 and 2016

		<u>2017</u>	<u>2016</u>
CASH FLOWS FROM OPERATING ACTIVITIES			
Change in Net Assets	\$	(81,768)	\$ (35,683)
Adjustments to reconcile change in net assets			
to net cash provided by operating activities			
Stock donation		(49,163)	(50,170)
Investment Gains/Losses		(1,018)	629
Loss on Disposal of Assets		26	-
Depreciation		2,715	3,058
Changes in assets and liabilities			
(Increase)/decrease in accounts receivable		42,198	(40,601)
(Increase)/decrease in prepaid expenses		2,152	2,388
Increase/(decrease) in accounts payable		2,259	(23,437)
Increase/(decrease) in payroll liabilities	_	(639)	1,112
NET CASH PROVIDED BY/(USED BY) OPERATING ACTIVITIES		(83,238)	(142,704)
CASH FLOWS FROM INVESTING ACTIVITIES			
Sale of Investments		50,181	59,944
Purchase of Investments		-	(138)
(Purchases) of property and equipment		(6,143)	(1,750)
NET CASH PROVIDED BY/(USED BY) INVESTING ACTIVITIES		44,038	58,056
CASH FLOWS FROM FINANCING ACTIVITIES		-	-
Increase / (decrease) in cash		(39,200)	(84,648)
Cash at beginning of year	_	980,757	1,065,405
CASH AT END OF YEAR	<u>\$</u>	941,557	\$ 980,757

Statement of Functional Expenses For the Year Ended December 31, 2017

	 Program	Adm	Administrative		Fundraising		Total
Compensation	\$ 553,815	\$	57,804	\$	95,184	\$	706,803
Direct Mail Expense	-		-		349,459		349,459
Employee Benefits	80,382		7,474		6,545		94,401
Travel	72,556		2,331		3,831		78,718
Consulting	61,141		844		574		62,559
Payroll Taxes	38,773		4,408		7,518		50,699
Internet and Social Media	40,825		3,955		2,157		46,937
Professional Fees: Other	42,266		2,936		287		45,489
Professional Fees: Accounting	-		45,315		-		45,315
Radio	38,639		-		-		38,639
Printing and Reproduction	24,062		1,150		3,968		29,180
Telephone	22,813		3,110		2,305		28,228
Meetings and Conferences	23,124		123		110		23,357
Supplies	13,150		6,503		465		20,118
Dues and Subscriptions	5,094		1,120		11,017		17,231
Miscellaneous	6,459		8,860		168		15,487
Rent	13,600		958		854		15,412
Taxes and Licenses	-		7,214		3,654		10,868
Postage and Delivery	6,601		820		673		8,094
Books and Publications	3,786		25		-		3,811
Utilities	2,938		250		223		3,411
Depreciation Expense	2,117		316		282		2,715
Professional Fees: Legal	275		1,831		-		2,106
Insurance	 1,325		198		177		1,700
Total	\$ 1,053,741	\$	157,545	\$	489,451	\$	1,700,737

Statement of Functional Expenses For the Year Ended December 31, 2016

	1	Program		Administrative		Fundraising		Total
Compensation	\$	548,817	\$	57,674	\$	94,228	\$	700,719
Direct Mail Expense		5,002		-		300,054		305,056
Professional Fees: Other		148,720		81		230		149,031
Consulting		101,995		730		665		103,390
Employee Benefits		77,921		6,486		5,876		90,283
Travel		54,854		590		759		56,203
Payroll Taxes		36,287		4,279		7,335		47,901
Professional Fees: Accounting		-		39,825		-		39,825
Radio		38,797		-		-		38,797
Meetings and Conferences		31,673		47		43		31,763
Telephone		23,363		1,994		1,815		27,172
Internet and Social Media		16,329		6,697		754		23,780
Postage and Delivery		20,651		561		236		21,448
Supplies		11,414		6,900		484		18,798
Advertising		18,100		. -		-		18,100
Printing and Reproduction		15,160		128		309		15,597
Miscellaneous		5,347		9,988		98		15,433
Dues and Subscriptions		4,140		526		10,678		15,344
Rent		9,936		981		797		11,714
Taxes and Licenses		25		6,305		4,385		10,715
Adopt a Village Expenses		4,425		-		-		4,425
Books and Publications		3,889		-		-		3,889
Depreciation Expense		2,486		300		272		3,058
Utilities		1,983		175		159		2,317
	\$	1,181,314	\$	144,267	\$	429,177	<u>\$</u>	1,754,758

Notes to the Financial Statements For the Years Ended December 31, 2017 and 2016

NOTE 1: ORGANIZATION AND PURPOSE

The Committee For A Constructive Tomorrow ("the Organization") was organized in 1986 and is registered under the District of Columbia Not-for-Profit Corporation Act. The Organization conducts educational activities on a wide range of public policy issues, centered around the topics of environment and development.

NOTE 2: SIGNIFICANT ACCOUNTING POLICIES

Method of accounting: The financial statements are presented on the accrual basis of accounting.

<u>Use of estimates</u>: The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities in the financial statements and reported amounts of revenues and expenses during the reporting period. Due to their prospective nature, actual results could differ from those estimates.

<u>Investments</u>: The Organization reports investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the statement of financial position. Unrealized gains and losses are included in the statement of activities. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

<u>Public support and revenue recognition</u>: Current unrestricted net assets are those funds presently available for use by the Organization at management's discretion. All contributions with time or donor-imposed restrictions are recognized as temporarily or permanently restricted revenue that increases those net asset classes. When temporary restrictions are met, the contributions are transferred to unrestricted revenue. Donor restricted contributions whose restrictions are met in the same year are reported solely as unrestricted revenue. Contributions with no restrictions are recognized immediately as unrestricted revenue.

<u>Property and Equipment</u>: The Organization capitalizes all property and equipment acquisitions in excess of \$250. Purchased property and equipment is capitalized at cost. Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Property and equipment are depreciated using the straight-line method over their estimated useful lives. One-half year depreciation is taken during the years of acquisition and disposal. Equipment is depreciated over three to five years and furniture over five years. The Organization's

Notes to the Financial Statements
For the Years Ended December 31, 2017 and 2016

NOTE 2: SIGNIFICANT ACCOUNTING POLICIES (continued)

annual depreciation expense amounted to \$2,715 and \$3,058 for the years ended December 31, 2017 and 2016, respectively.

<u>Functional Expenses</u>: Expenses are charged directly to program, administrative, and fundraising in general categories based on specific identification. Indirect expenses have been allocated based on direct costs.

Income Tax Status: The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. The Organization has also been classified as an entity that is not a private foundation within the meaning of Section 509(a) and qualifies for deductible contributions as provided in Section 170(b)(1)(A)(vi).

Collaborative Arrangements: Under FASB ASC 808, a collaborative arrangement is defined as a contractual arrangement that involves a joint operating activity. These arrangements involve two or more parties who are both (i) active participants in the activity and (ii) exposed to significant risks and rewards dependent on the commercial success of the activity. The Organization evaluates whether an arrangement is a collaborative arrangement at its inception based on the facts and circumstances specific to the arrangement. The Organization will re-evaluate whether an arrangement qualifies or continues to qualify as a collaborative arrangement whenever there is a change in either the roles of the participants or the participants' exposure to significant risks and rewards dependent on the ultimate commercial success of the endeavor. For collaborative arrangements where it is determined that we are the principal participant, in accordance with existing accounting rules, revenue generated and costs incurred with third parties are recorded on a gross basis in our financial statements.

NOTE 3: RETIREMENT PLAN

Eligible employees may participate in an Internal Revenue Code section 403(b) retirement savings plan. The plan is funded solely by employee contributions to the plan. Full time employees and those who are part time who have worked over 2,000 hours in a calendar year are eligible.

NOTE 4. COLLABORATIVE ARRANGEMENT

In 2015, the Organization entered into a collaborative arrangement with another organization (hereafter known as "Collaborating Entity"). The purpose of the collaborative arrangement was to produce a film. The Organization and the Collaborating Entity will hold joint ownership of all materials produced from the contract, both organizations are actively involved in the oversight of the project, and the expenses and revenues will be shared. Under this collaborative agreement, the Collaborating Entity is responsible for the production and manufacturing of the film and

Notes to the Financial Statements For the Years Ended December 31, 2017 and 2016

NOTE 4. COLLABORATIVE ARRANGEMENT (continued)

the collection of revenues. The Collaborating Entity will bill the Organization for a portion of the costs incurred and remit revenues collected to the Organization. The Organization and Collaborating Entity will split revenues evenly.

Amounts received from and paid to the Collaborating Entity are presented as follows in the statements of activities and functional expenses:

	<u>201</u>	<u>7</u>	<u>2016</u>		
Program Revenue from Collaborative Arrangement	\$	0	\$ 35,000		
Total Received from Collaborating Entity	\$	0	\$ 35,000		
Advertising	\$	0	\$ 18,100		
Supplies		0	166		
Postage & Deliver		0	58		
Professional Fees - Other	13	3,958	70,468		
Total Paid to Collaborating Entity	\$ 13	,958	\$ 88,792		

NOTE 5: SUBSEQUENT EVENTS

Management evaluated events and transactions that occurred after the statement of financial position date for potential recognition and disclosure through July 13, 2018, the date on which the financial statements were available to be issued.